Sourtern Charm

The Best in Dining, Shopping, Home Improvement Services, Professional Services & More!

MEDIA KIT

















Bigger. Bolder. Brighter. Better Response. More Cost Effective.



Your Southern Charm is an upscale advertising book with a bold look to maximize exposure, readership, and response for advertisers.

Perfect for Businesses, Organizations or Events

- Oversized Booklet Format (11"x 6") on Premium Paper
- Largest Size Pages In Wake County
- Mailed to High Demographic Single Family Homes
 8X Per Year
- 20,000 Affluent Homes Per Zone
- Premium Positions
 Ask about our special sizes available and premium front and back page reservations.
- Professional Graphic Design



Plus... Very Affordable Postcards, and Targeted Mailers for Special Occasions & Specific Markets

Very Affordable Postcards

Mailed to 10,000 Homes

- Lead Cards as low as 38¢ to Affluent Homes
- Full Color Both Sides

Special Occasion & Targeted Mailers

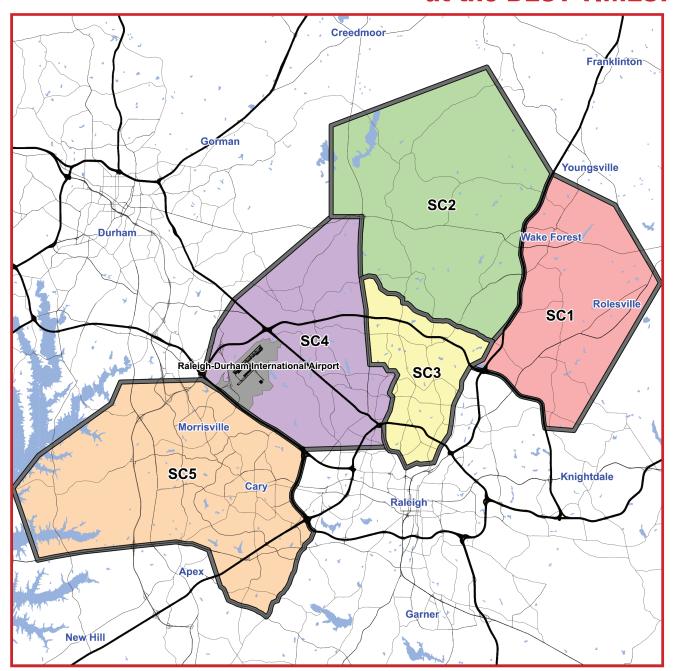
- Birthday
- New Movers
- Job Site Marketing (Home Improvement)
- Any Targeted Market You Need







Mailed to the BEST HOMES at the BEST TIMES!



MAILING SCHEDULE

Your Southern Charm Mails 8X Per Year

March • April • May • June • September • October • November • December

ZONE	CIRC	MAILED ZIP CODES	PREDOMINANT Mailed City	DMA	STATE	HH INCOME	HOME VALUE	AGE
SC1	20,000	27587, 27616, 27571	Wake Forest	Raleigh-Durham, NC	NC	\$106,584	\$470,975	51
SC2	20,000	27614, 27587	Raleigh	Raleigh-Durham, NC	NC	\$138,432	\$638,310	54
SC3	20,000	27615, 27609, 27608	Raleigh	Raleigh-Durham, NC	NC	\$128,148	\$649,633	55
SC4	20,000	27613, 27617, 27612	Raleigh	Raleigh-Durham, NC	NC	\$128,723	\$589,293	52
SC5	20,000	27513, 27519, 27523, 27511, 20518, 27560	Cary	Raleigh-Durham, NC	NC	\$140,315	\$726,791	54

Your Southern Charm Works!!

Closets by Design

"The wise choose their advertising carefully and that's why I have decided to give this testimonial for Your Southern Charm. We got leads from the very first issue of Your Southern Charm. Marci has been in the advertising business a very long time, and she knows which mailing lists to choose to help bring in the business for you. I highly recommend doing business with Marci and her beautiful Your Southern Charm book."

Chantale Persinger, Owner

Four Seasons Sunrooms

"We have been advertising with Southern Charm magazine for about 6 months now and all I can say is 'Why did I wait so long?'. All the calls I get from Southern Charm are serious buyers and we sell most of them. I have advertised in a few other home improvement magazines over the years and most of the leads are "tire kicker" leads, since they allow more than one of each type of home improvement professional, but with Southern Charm we are the only advertiser in our profession. Marci is a pleasure to work with and showcases our business in a new and exciting light. If you are looking for a great marketing opportunity, give Southern Charm a try, you will not regret it!"

Owner

Homewood Nursery

"We are very pleased with the response from Your Southern Charm. Our seasonal campaigns have been very successful, and we love the opportunity to be on the front cover."

Tina, Director of Marketing

A+ Tree and Crane

"Marci, with Your Southern Charm, is wonderful, and my business has blasted up since I signed up with her company."

Ken Ellis, Owner

Falls Pointe Dentistry

"Marci and Your Southern Charm are miracle workers for us. We love working with someone who is a "master of her trade" ---always suggesting the ideas we need to grow our business and gain new patients. We were THRILLED to learn that we could do solo postcards with Your Southern Charm at such an affordable price! We mail to 10,000 homes every month, and it really works! It's not often that you find the TRUE SUCCESS PACKAGE we have found in working with Marci and Your Southern Charm. We indeed recommend her company to any business!"

Owner

Taza Grill

"We love Your Southern Charm! The book gives us the size page to show how great our menu is and the double spreads let us show our whole menu."

Owner

Tony's Pizza

"After my first two mailings last year with Your Southern Charm, the response was the best of any direct mail that I have ever done in my 15+ years in business. Now, I continue to see the strength that Your Southern Charm brings to my bottom line, and her customer service and graphic design are simply "over the top." We love Your Southern Charm all the way around."

James, Owner

Los Tres Magueyes - Wake Forest

"I have been advertising with Marci since I opened 24 years ago. When MM closed across the nation, I knew that Marci would rise up and bring all of us businesses something better. We absolutely LOVE Your Southern Charm. We mail 40,000 homes in the Wake Forest / Wakefield areas, and I am very pleased with the results and profits that we get every month. The HUGE page size is wonderful, and the high demographics that she mails to is perfect for us."

Alfonso, Owner

Los Tres Magueyes - Brier Creek

"We are very pleased with the results and customer traffic that we receive for advertising every month in Your Southern Charm. Our customers even comment about Your Southern Charm and how they look for it every month. We have been on the front cover a few times, and it is really beautiful and works well. We have always trusted Marci to bring us great customer traffic. I would recommend Your Southern Charm to any business."

Juan, Owner



Choose Your Southern Charm This Year!

See Customer Success on Our Website — www.yoursoutherncharm.com
Call for Monthly Specials — 919-624-0092
Marci Hurst, Owner/Founder — marci@yoursoutherncharm.com